Peter Murrell

Curriculum Vitae, April 2025

Department of Economics University of Maryland College Park, Maryland 20742-7211

Telephone: 301-405-3476

e-mail: pmurrell@umd.edu

https://econweb.umd.edu/~murrell/

Personal Data

Born June 3, 1950 in Norwich, England. British Citizen; U.S. Permanent Resident. Married: two children.

Education

B.Sc (Econ.) London School of Economics, June 1971; First Class Honours; Specialization in Economics and Statistics.

M.Sc (Econ.) London School of Economics, June 1972; With Distinction. Specialization in Statistics and Econometrics.

Ph.D. University of Pennsylvania, August 1977. Thouron Scholar, 1972-6.

Employment

University of Maryland, Department of Economics:

Professor, 1988-; Associate Professor, 1982-88; Assistant Professor, 1977-82. Mancur Olson Professor of Economics 2013-2017 Chair, 2005-2012; Director of Graduate Studies, 1988-1991;

Faculty Advisory Council/Board, Center for Study of Business Ethics, Regulation, & Crime, University of Maryland Colleges of Behavioral and Social Science and Business. 2014-

IRIS Center, University of Maryland,

Chair, Academic Council, 1998-2005.

Contributor to institutional reform projects in Russia, Romania, Bangladesh, Mongolia

Woodrow Wilson International Center for Scholars, Washington D.C., Fellow, 1991-92.

International Institute of Management, Berlin, Research Fellow, 1982-1983.

Swarthmore College, Lecturer, 1976-77.

University of Pennsylvania, Instructor, 1975-76.

Professional Activities

US Soccer Federation. Grassroots (grade 8) referee. 2003-.

Visiting lectureships, workshop faculty, etc

University of Manchester, Hallsworth Visiting Professorship, April-June 2024.

Yokohama City University, Visiting Lecturer, Summer 2017.

Xiamen University, Visiting Lecturer, Summer 2015.

Ronald Coase Institute's workshops: Moscow and Shanghai 2010, Beijing 2012

ESNIE 2009: Eighth European School on New Institutional Economics, Corsica May 2009

National University of Mongolia, Ulaanbaatar, Visiting Lecturer, Summer 2006

Peking University, Beijing, Visiting Lecturer, Fall 1987

Lodz University, Poland, Visiting Lecturer, Summer 1986

Editorial activities

Editorial Board, China Economic Quarterly International, 2020-.

Editorial Board, Comparative Economic Studies, 1990-3; 2012-.

Editorial Board, International Economics and Economic Policy, 2003-.

Editorial Board, Economic Change and Restructuring, 2005-.

Editorial Board, Journal of Comparative Economics, 1990-2, 2000-3.

Editorial Board, Economics of Planning, 2002-2004.

Editorial Board, Eastern Economic Journal, 2000-2004.

Editorial Board, Economic Systems, 1998-2004.

Editorial Committee, MOCT-MOST, 1998-2001.

Editorial Board, Post-Soviet Geography and Economics, 1997-2000.

Associate Editor, Journal of Economic Perspectives, 1991-8.

Organizations

Society for Institutional and Organizational Economics, Conference Program Committee 2018 Association of Comparative Economic Studies:

President, 2010; Executive Committee, 1990-2; 1995-7.

Ed A. Hewett Book Prize Committee, AAASS, 2006-8 (Chair 2007-8).

The National Council for Soviet and East European Research,

Board of Trustees, 1991-7; Executive Committee, 1993-7; Deputy Chair, 1996-7.

Research Fellow, The William Davidson Institute at the University of Michigan, 1995-2005.

Board of Directors, Eastern Economic Association, 1995-8.

Consultancies, etc.

Optimal Solutions, 2013-15

Project work on Guatemala, Nigeria, Peru, El Salvador, Philippines

Gallup Inc., Research Advisor, 2012-4.

IREX, Selection Committee, Yegor Gaidar Fellowship, 2011

World Bank, Consultant, 1985-6, 1991, 1994-2004, 2006, 2008-14.

National Center for State Courts, 2005

International Program Advisory Commitee, Higher School of Economics, Moscow, 1999-2004.

John D. and Catherine T. MacArthur Foundation, Program on Peace and

International Cooperation, Selection Committee, 1990-4, 1996, 1998.

European Union (TACIS, PHARE), Consultant, 1998-99.

UNDP, Consultant 1992, 1994.

UNCTAD, Consultant 1995-6.

PlanEcon, Consultant, 1987-1995.

Working Papers

"From Status to Contract? A Macrohistory from Early-Modern English Caselaw and Print Culture" (with Peter Grajzl)

"Measuring Institutional Innovation: Recombinant Novelty in Early-Modern English Caselaw" (with Peter Grajzl)

"Innovation Under Suppression: Censorship's Effect on Cultural Production in Early-Modern England" (with Peter Grajzl)

Publications

Books

The Institutional Economics of Foreign Aid: A Principal-Agent Approach, with Bertin Martens, Uwe Mummert, and Paul Seabright. Cambridge University Press, 2002.

Assessing the Value of Law in Transition Economies, University of Michigan Press: Ann Arbor, 2001 (edited volume).

The Nature of Socialist Economies: Lessons from Eastern European Foreign Trade Princeton University Press: Princeton, N.J., 1990. One of *Choice*'s Outstanding Academic Titles for 1991. Reprinted in the Princeton Legacy Library series, 2014.

Articles in Refereed Journals

- "Why Do People Form Law-Abiding Attitudes Under Authoritarianism? The Case of Russia." (with Kathryn Hendley). *Comparative Politics*, 57(2), 169-191, 2025.
- "A Macroscope of English Print Culture, 1530-1700, Applied to the Coevolution of Ideas on Religion, Science, and Institutions." (with Peter Grajzl), *Social Science History*, 48(3), 489–519, 2024.
- "Quiet Revolutions in Early-Modern England" (with Peter Grajzl), *Public Choice*, 200, 357–381, 2024.
- "Transactional Governance Structures: New Cross-Country Data and an Application to the Effect of Uncertainty" (with Nona Karalashvili and David Francis), *The Journal of Law*, *Economics, and Organization*, 40(3), 891–929, 2024.
- "Did Caselaw Foster England's Economic Development During the Industrial Revolution? Data and Evidence." (with Peter Grajzl), *Journal of Comparative Economics*, 52(1), 145-165, 2024
- "Of Families and Inheritance: Law and Development in England Before the Industrial Revolution." (with Peter Grajzl), *Cliometrica*, Volume 17, 387–432, 2023.
- "A Macrohistory of Legal Evolution and Coevolution: Property, Procedure, and Contract in Pre-Industrial English Caselaw" (with Peter Grajzl), *International Review of Law & Economics*, Volume 73, March 2023.
- "Using Topic-Modeling in Legal History, with an Application to Pre-Industrial English Caselaw on Finance." (with Peter Grajzl), *Law and History Review*, 40(2), 189-228, 2022.
- "Lasting Legal Legacies: Early English Legal Ideas and Later Caselaw Development During the Industrial Revolution." (with Peter Grajzl) *Review of Law & Economics*, 18(1), 85-141, 2022.
- "Did the Independence of Judges Reduce Legal Development in England, 1600-1800?" *The Journal of Law and Economics*, 64(3), 539–565, 2021.
- "A machine-learning history of English caselaw and legal ideas prior to the Industrial Revolution II: applications." (with Peter Grajzl) *Journal of Institutional Economics*, 17(2), 201-216, 2021.
- "Characterizing a legal-intellectual culture: Bacon, Coke, and seventeenth-century England." (with Peter Grajzl) *Cliometrica*, 15(1), 43 88, 2021.
- "A machine-learning history of English caselaw and legal ideas prior to the Industrial Revolution I: generating and interpreting the estimates." (with Peter Grajzl) *Journal of Institutional Economics*, 17:1, 1-19, 2021.
- Winner Elinor Ostrom Prize, 2022, for the best full-length article published in the JOIE in the preceding calendar year.

- "Memories of Colonial Law: The Inheritance of Human Capital and the Location of Joint Ventures in Early-Reform China" (with Cheryl Long and Li Yang), *China Economic Review*, Volume 58, December 2019, Article 101284.
- "Toward Understanding 17th Century English Culture: A Structural Topic Model of Francis Bacon's Ideas" (with Peter Grajzl). *Journal of Comparative Economics*, 47 (2019) 111–135.
- "Caveat venditor: The conditional effect of relationship-specific investment on contractual behavior" (with Radu Păun), Journal of Law, Economics, & Organization, March 2017, 33(1): 105-138.
- "Design and evolution in institutional development: The insignificance of the English Bill of Rights" *Journal of Comparative Economics*, 45(1), February 2017: 36–55. Winner of the Montias Prize awarded by The Association for Comparative Economic Studies for the best article published in the Journal of Comparative Economics during a two-year period (2016-2017).
- "A Darwinian Theory of Institutional Development Two Centuries Before Darwin" (with Peter Grajzl). *Journal of Economic Behavior & Organization*, 131(A) November 2016: 346-372.
- "Misunderestimating Corruption" (with Aart Kraay), *The Review of Economics and Statistics*, July 2016, Vol. 98, No. 3: 455–466.
- "Revisiting the Emergence of the Rule of Law in Russia", (with Kathryn Hendley), *Global Crime*, 2015, 16(1): 2015.
- "Spatial spillovers in the development of institutions," (with Harry H. Kelejian and Oleksandr Shepotylo) *Journal of Development Economics*, 2013, 101, pp. 297–315.
- "The Way We Were: Reflections on the Comparative History of Comparative Economics." *Comparative Economic Studies*, 2011, 53, pp. 489–505.
- "Identifying Reticent Respondents: Assessing the Quality of Survey Data on Corruption and Values" (with Omar Azfar) *Economic Development and Cultural Change*, January 2009, 57(2), pp. 387-412.
- "Fostering Civil Society to Build Institutions: Why and When" (with Peter Grajzl) *Economics of Transition* 17(1) 2009, 1–41.
- "Allocating Law-Making Powers: Self-Regulation vs. Government Regulation" (with Peter Grajzl) *Journal of Comparative Economics*, 35(3), September 2007, pp. 520–545.
- "Lawyers and Politicians: The Impact of Organized Legal Professions on Institutional Reforms" (with Peter Grajzl) *Constitutional Political Economy*, 17(4), pp. 251-276, December, 2006.
- "Firms Facing New Institutions: Transactional Governance in Romania" *Journal of Comparative Economics*, 31(4), pp 695-714, December 2003.

- "Glamour and Value in the Land of Chingis Khan." (with James H. Anderson and Georges Korsun) *Journal of Comparative Economics*, 31(1), pp 34 57, March 2003.
- "Which mechanisms support the fulfillment of sales agreements? Asking decision-makers in firms." (with Kathryn Hendley), *Economics Letters*, 78(1) January 2003, pp. 49–54.
- "Enterprise Restructuring in Transition: A Quantitative Survey" (with Simeon Djankov) *Journal of Economic Literature*, Vol. XL (September 2002) pp. 739–792.
- "Punitive Damages for Contractual Breaches in Comparative Perspective: The Use of Penalties by Russian Enterprises," (with Kathryn Hendley and Randi Ryterman) *Wisconsin Law Review*, no. 3, pp. 639-79, 2001
- "Agents of Change or Unchanging Agents? The Role of Lawyers within Russian Industrial Enterprises." (with Kathryn Hendley and Randi Ryterman) *Law and Social Inquiry*, 26(3), pp. 201-231, Summer 2001.
- "Do Repeat Players Behave Differently in Russia? An Evaluation of Contractual and Litigation Behavior of Russian Enterprises." (with Kathryn Hendley and Randi Ryterman) *Law & Society Review*, 33(4), pp. 833-867, 2000. Reprinted in *In Litigation at the End of the Millenium: Do the Haves Still Come out Ahead?* ed. Bert Kritzer and Susan Silbey, Stanford University Press, 2003.
- "Competition and Privatization Amidst Weak Institutions: Evidence from Mongolia." (with James H. Anderson and Young Lee) *Economic Inquiry*, 38(4), pp. 527-549, October 2000.
- "Which Enterprises (Believe They) Have Soft Budgets? Evidence on the Effects of Ownership and Decentralization in Mongolia." (with James H. Anderson and Georges Korsun) *Journal of Comparative Economics*, 28(2), 219-246, June 2000.
- "Law, Relationships, and Private Enforcement: Transactional Strategies of Russian Enterprises." (with Kathryn Hendley and Randi Ryterman) *Europe-Asia Studies*, 52(4), 627-656, June 2000. Reprinted in *Comprehensive Legal and Judicial Development*. ed. Rudolf Van Puymbroeck, The World Bank, Washington D.C., 2001.
- "A Regional Analysis of Transactional Strategies of Russian Enterprises." (with Kathryn Hendley and Randi Ryterman) *McGill Law Journal*, 44(2), 433-72, 1999.
- "Ownership, Exit, and Voice after Mass Privatization: Evidence from Mongolia" (with James H. Anderson and Georges Korsun), *Economics of Transition*, 7(1), 215-243, 1999.
- "The Relationship between Economic Growth and the Speed of Liberalization During Transition" (with Berta Heybey), *Journal of Policy Reform*, 3(2), 121-137, 1999.
- "Enterprise-state Relations after Mass Privatization: Their Character in Mongolia" (with James H. Anderson and Georges Korsun), *MOCT-MOST*, 7(4), 81-99, 1997.
- "The Effects of Government Decentralization During Transition: Evidence on Enterprise-State Relations in Mongolia" *Post-Soviet Geography and Economics*, (with James H. Anderson and Georges Korsun) 38(4), 230-246, April 1997.

"End of the Tunnel? The Effects of Financial Stabilization in Russia" (with Barry Ickes and Randi Ryterman), *Post-Soviet Affairs*, 13, 105-133, April-June 1997.

"Observations on the Use of Law by Russian Enterprises" (with Kathryn Hendley, Barry Ickes, and Randi Ryterman), *Post-Soviet Affairs*, 13, 19-41, January-March 1997.

"How far has the transition progressed?", *Journal of Economic Perspectives*, 10(2), 25-44, Spring 1996.

"The Culture of Policy-Making in the Transition from Socialism: Price Policy in Mongolia" (with Karen Turner Dunn and Georges Korsun), *Economic Development and Cultural Change*, 45(1), 175-194, Oct. 1996.

"The Politics and Economics of Mongolia's Privatization Program," (with Georges Korsun), *Asian Survey*, XXXV(5), 472-486, May 1995.

"The Transition According to Cambridge, Mass.", *Journal of Economic Literature*, 33(1), 164-178, March 1995.

"Playing Political Economy: The Goals and Outcomes of Russia's Economic Reforms of 1992," *International Journal of Political Economy*, 24(1), Spring 1994, pp. 34-51.

"When Privatization Should Be Delayed: The Effects of Communist Legacies on Organizational and Institutional Development", (with Yijiang Wang) *Journal of Comparative Economics*, 17(2), 385-406, June 1993.

"What is Shock Therapy? What Did it Do in Poland and Russia?" *Post-Soviet Affairs*, 9(2), 111-140, April-June 1993. Reprinted in Paul G. Hare and Junior Davis, *The Transition to a Market Economy*, Routledge, 1997.

"Evolutionary and Radical Approaches to Economic Reform" *Economics of Planning*, 25(1), 79-95, 1992. Reprinted in Kazimierz Poznanski ed. *Stabilization and Privatization in Poland: An Economic Evaluation of the Shock Therapy Program*, 215-231, Boston: Kluwer, 1993 and in Hungarian as: "A gazdasági reform evolucionista és radikális megközelítése," *Közgazdasági Szemle*, Spring 1993.

"Conservative Political Philosophy and the Strategy of Economic Transition", *East European Politics and Societies*, 6(1), 3-16, Winter 1992. Reprinted in Roland Schönfeld, ed. *Transformation der Wirtschaftsysteme in Ostmitteleuropa*, Südosteuropa-Gesellschaft: Munich, 1993. Reprinted in John H. Moore, ed. *Legacies of the collapse of Marxism*, 165-179, George Mason University Press; Fairfax, Va.: 1994.

"A Methodology for Testing Comparative Economic Theories: Theory and Application to East-West Environmental Policies" (with Randi Ryterman) *Journal of Comparative Economics*, 15(4), 582-601, 1991.

"The Effect of (the Absence of) Multinationals' Foreign Direct Investment on the Level of Eastern European Trade" *Economics of Planning*, 24(3), 151-160, 1991

- "Can Neoclassical Economics Underpin the Economic Reform of the Centrally-Planned Economies?", *Journal of Economic Perspectives*, 5(4), 59-76, Fall 1991.
- "Symposium on Economic Transition in the Soviet Union and Eastern Europe." Introductory article to a symposium in the *Journal of Economic Perspectives*, 5(4), 3-10, Fall 1991.
- "The Devolution of Centrally Planned Economies" (with Mancur Olson), *Journal of Comparative Economics*, 15(2), 239-265, June 1991. Japanese translation appears in Hiroshi Katoh ed. *Management of Human Society in a New Era*, Horei: Tokyo, 1993. Reprinted in *The International Library of the New Institutional Economics*, 6: *The Political Economy of Institutions*. Claude Ménard, ed. Edward Elgar, 2004.
- "Public Choice and the Transformation of Socialism: An Introduction." The opening essay of a special issue of the *Journal of Comparative Economics* edited with Andras Nagy, 15(2), 203-210, June 1991.
- "Industry Characteristics And Interest Group Formation: An Empirical Study" (with Brendan Kennelly), *Public Choice*, 70(1), 21-40, April 1991.
- "Result-Oriented and Process-Oriented Evaluations of Indicative Planning", *Journal of Comparative Economics*, 14(4), 555-60, December 1990.
- "Electoral Politics, Interest Groups, and the Size of Government" (with Dennis Mueller and Peter Coughlin), *Economic Inquiry*, 28(4), 682-705, October 1990. Reprinted in Dennis C. Mueller, *The public choice approach to politics*, 320-343, Elgar: Aldershot, 1993.
- "A Model of Electoral Competition with Interest Groups", (with Dennis C. Mueller and Peter Coughlin), *Economics Letters*, 32 (4), 307-11, 1990.
- "How to Haggle and Stay Firm: Barter as Mutual Price Discrimination" (with E. Magenheim) *Economic Inquiry*, 26(3), 449-460, 1988. Reprinted in Rolf Mirius and Bernard Yeung, eds., *The Economics of Barter and Countertrade*, Edward Elgar, Oxford, 2001.
- "A Note on Variables and Observations in Factor Analysis" *Journal of Development Economics* 21(2), 319-325, 1986.
- "Interest Groups and the Size of Government" (with D.C. Mueller) *Public Choice* 48 (2), 125-146, 1986. Reprinted in Dennis C. Mueller, *The public choice approach to politics*, 344-364, Elgar: Aldershot, 1993.
- "The Size of Public Employment: An Empirical Study" *Journal of Comparative Economics* 9(4), 424-437, December 1985.
- "The Applicability of Information-Revealing Incentive Schemes in Economic Organizations" (with J. Miller) *Journal of Comparative Economics* 8(3), 277-289, September 1984.
- "Incentives and Income Under Market Socialism," *Journal of Comparative Economics* 8(3), 261-276, September 1984.

- "An Examination of the Factors Affecting the Formation of Interest Groups in OECD Countries," *Public Choice* 43(2), 113-149, 1984.
- "The Economics of Sharing: A Transactions Cost Analysis of Contractual Choice in Farming," *The Bell Journal of Economics*, 14(1), 283-292, Spring 1983.
- "Did the Theory of Market Socialism Answer the Challenge of Ludwig von Mises? A Reinterpretation of the Socialist Controversy," *History of Political Economy* 15(1), 92-105, Spring 1983. Reprinted in Mark Blaug ed. *International Library of Critical Writings in Economics: The History of Economic Thought*, 291-304, Edward Elgar: London, 1990 and in Mark Blaug ed. *Pioneers in Economics*, 185-198, Edward Elgar: London, 1992.
- "Product Quality, Market Signaling, and the Development of East-West Trade," *Economic Inquiry*, 20(4), 589-603, October 1982. Reprinted in Rolf Mirius and Bernard Yeung, eds., *The Economics of Barter and Countertrade*, Edward Elgar, Oxford, 2001.
- "Comparative Growth and Comparative Advantage: Tests of the Effects of Interest Group Behavior on Foreign Trade Patterns," *Public Choice* 38(1), 35-53, 1982.
- "The Comparative Structure of Growth in the Major Developed Capitalist Nations" *Southern Economic Journal* 48(4), 985-995, April 1982.
- "An Evaluation of the Success of the Hungarian Economic Reform: An Analysis Using International Trade Data," *Journal of Comparative Economics* 5(4), 352-366, December 1981.
- "National Economic Planning in the West: An Interpretation," (with Jeffrey Miller) *Jahrbuch der Wirtschaft Osteuropas* 9(2), 245-65, 1981.
- "Limitations on the Use of Information Revealing Incentive Schemes in Economic Organizations" (with Jeffrey Miller) *Journal of Comparative Economics* 5(3), 251-270, September 1981.
- "Endogenous Technological Change and Optimal Growth," *Eastern Economic Journal* 7(2), 97-109, April 1981.
- "The Microeconomic Efficiency Argument for Socialism Re-Revisited," *Journal of Economic Issues*, 15(1), 211-219, March 1981.
- "Optimal Growth Models as Economic Planning Tools," *Economics of Planning* 16(2), 92-101, 1980.
- "The Use of the Maximin Principle as a Criterion for Just Savings," *The Scandinavian Journal of Economics* 82(1), 15-24, 1980.
- "Representation of Choice in Long-Term Planning," *American Economist*, 23(2), 24-30, Fall 1979.

"The Problem of Equity in Determining Managerial Rewards in Public Enterprises," (with Jeffrey Miller) *Journal of Comparative Economics* 3(4), 407-415, December 1979.

"The Performance of Multiperiod Managerial Incentive Schemes," *American Economic Review*, 69(5), 934-940, December 1979.

"Planning and Coordination of Economic Policy in Market Economies," *Journal of Comparative Economics* 3(2), 145-166, June 1979.

"Non-Price Rationing of Intermediate Goods in Centrally Planned Economies: A Comment" (with D. W. Green) *Econometrica* 45(1), 175-181, January 1977.

Chapters in Books

"Combining Machine Learning and Econometrics to Examine the Historical Roots of Institutions and Cultures", (with Peter Grajzl). In *Handbook of New Institutional Economics*, edited by Claude Ménard and Mary M. Shirley, Springer 2025, 1029–1058.

"How Machine Learning Will Change Cliometrics", (with Peter Grajzl). In: Diebolt, C., Haupert, M. (eds) *Handbook of Cliometrics*. Springer, Berlin, Heidelberg. https://doi.org/10.1007/978-3-642-40458-0 120-1 2023.

"Doing the Survey Two-Step: The Effects of Reticence on Estimates of Corruption in Two-Stage Survey Questions." (with Nona Karalashvili and Aart Kraay) in *Institutions, Governance and the Control of Corruption* edited by Kaushik Basu and Tito Cordella, International Economic Association Series, Palgrave Macmillan, 2018.

"Does Respondent Reticence Affect the Results of Corruption Surveys? Evidence from the World Bank Enterprise Survey for Nigeria" (with Bianca Clausen and Aart Kraay) *International Handbook on the Economics of Corruption, Volume 2*, edited by Susan Rose-Ackerman and Tina Søreide, 2011.

"Institutions and Transition." In *The New Palgrave Dictionary of Economics*, 2nd Edition. Edited by Steven N. Durlauf and Lawrence E. Blume, 2008.

"Law, Property Rights and Institutions" (with Donald Clarke and Susan Whiting) in *China's Great Economic Transformation*, Loren Brandt and Thomas Rawski eds. Cambridge University Press, 2008, pp. 375-428. Reprinted in Chinese in 伟大的中国经济转型 (Weidade Zhongguo jingji zhuanxing) Wisdom Publishing House (Gezhi chubanshe), Shanghai, 2009, pp. 319-361.

"Institutions and Firms in Transition Economies," in *Handbook of New Institutional Economics*, edited by Claude Ménard and Mary Shirley, Springer, 2005.

"The Relative Levels and the Character of Institutional Development in Transition Economies." In Nauro Campos and Jan Fidrmuc (eds.), *Political Economy of Transition and Development: Institutions, Politics and Policies.* ZEI Studies in European Economics and Law, Kluwer Academic Publishers, Boston/Dordrecht/London, 2003, pp. 41-68.

"Law Works in Russia: The Role of Legal Institutions in the Transactions of Russian Enterprises", (with Kathryn Hendley and Randi Ryterman) in Peter Murrell ed. *Assessing the Value of Law in Transition Economies*, University of Michigan Press: Ann Arbor, 2001.

"Assessing the Value of Law in the Economic Transition from Socialism: An Introduction" (with Cynthia Clement) in Peter Murrell ed. *Assessing the Value of Law in Transition Economies*, University of Michigan Press: Ann Arbor, 2001.

"How Does the Transitional State Behave? Evidence from Retained State Ownership in Mongolian Privatization." (with Georges Korsun) in Eric Maskin and Andras Simonovits *eds. Planning, Shortage, and Transformation*, 327-344, MIT Press: Cambridge, 2000.

"Missed Policy Opportunities During Mongolian Privatization: Should Aid Target Research Institutions" In Christopher C. Clague, ed. *Institutions and Economic Development: Growth and Governance in Less-Developed and Post-Socialist Countries*. Johns Hopkins University Press: Baltimore, 1997.

"From Plan to Market: The World Development Report 1996, An Assessment." *International and Financial Issues for the 1990's*. VIII, 177-191. UNCTAD, 1997.

"On the Future Cohesion of the Russian State," in Robert Skidelsky ed. *Russia's Stormy Path to Reform*, The Social Market Foundation, 1995.

"Reform's Rhetoric-Realization Relationship: The Experience of Mongolia", in Kazimierz Poznanski, ed. *The Evolutionary Transition to Capitalism*, 79-96, Westview Press: Boulder, 1995.

"The Theory of Planning," In Geoffrey M. Hodgson, Warren J. Samuels, and Marc R. Tool, eds., *The Elgar Companion to Institutional and Evolutionary Economics*, 160-166, Aldershot: Edward Elgar, 1994.

"Economic Reform, Economic Performance, and Arms Reduction in Eastern Europe: Insights from Evolutionary Economics". In F. Gerard Adams ed. *The Macroeconomic Dimension of Arms Reduction*, 235-258, Westview Press: Boulder, 1992.

"Evolution in Economics and in the Economic Reform of the Centrally Planned Economies." In Christopher C. Clague and Gordon Rausser eds. *The Emergence of Market Economies in Eastern Europe*, 35-53, Blackwell: Cambridge, Mass., 1992. Reprinted in Bulgarian as "Еволюция на икономическата теория и икономическата реформа в стопанствата с централно планиране." <u>Икономическа мисъл</u>, 8-9, 101-123, 1994. Abbreviated version published as "Privatization versus the Fresh Start," *Orbis*, 323-332, Summer 1992; reprinted in Vladimir Tismaneaunu and Patrick Clawson eds. *Uprooting Leninism, Cultivating Liberty*, University Press of America: Lanham, MD., 1992; reprinted in *Current*, 349, 34-39, January 1993.

"Multinational Corporations in the Eastern European Transition", in M. Klein and Paul Welfens, eds. *Multinationals in the New Europe and Global Trade in the 1990's*, Springer: Berlin, 1991.

"The Implications of East-West Economic Cooperation for the Market Economies", in Michael Kraus and Ronald Liebowitz, eds., *Perestroika and East-West Economic Relations: Prospects for the 1990's*, 123-139, New York University Press: New York, 1990.

"Interest Groups and the Political Economy of Government Size" (with D.C. Mueller) in Alan Peacock and Francesco Forte eds. *Public Expenditure and Government Growth*, 13-36, Blackwell; Oxford, 1985.

"The Comparative Structure of the Growth of West German and British Manufacturing Industry," in D.C. Mueller ed. *The Political Economy of Growth*, Yale University Press: New Haven, 1983.

Other Writing

"Mancur Olson: Personal recollections" *DECYZJE* (Decisions) 24, December 2015: 49-54.

"Misunderestimating Corruption: Why sleaze is so hard to calculate." *Democracy Lab on ForeignPolicy.com* December 2013. http://www.foreignpolicy.com/articles/2013/12/19/misunderestimating corruption

"Mongolia's Growing Pains" *Democracy Lab on ForeignPolicy.com* April 2013. http://www.foreignpolicy.com/articles/2013/04/05/mongolia s growing pains

"MONGOLIA - The Paradox of Riches" (with Narantuya Chuluunbat), a *Prosperity In Depth* study for the Legatum Institute, November 2012. http://www.li.com/docs/default-document-library/prosperity-in-depth-the-paradox-of-riches.pdf?sfvrsn=6. Abbreviated version December 2012 on *Democracy Lab on ForeignPolicy.com* "How to Cope with Windfall Wealth" at http://www.foreignpolicy.com/articles/2012/11/30/how to cope with windfall wealth

"Complexitatea contractelor într-un cadru al economiei costurilor de tranzacţionare: legături cu politica de concurenţă", (with Radu A. Păun) *Profil: Concurenţa* (Revista trimestrială a Consiliului Concurenţei: Quarterly journal of the Romanian Competition Council of Romania), nr. 1, 2009, pp. 38-47

"Identifying reticent respondents in Romanian corruption surveys" (with Omar Azfar) in *Global Corruption Report 2007*, Transparency International, 2007.

"Law, Institutions, and Property Rights in China," (with Donald Clarke and Susan Whiting) in *China's Economy: Retrospect and Prospect* an *Asian Program Special Report* no. 129, Loren Brandt, Thomas G Rawski, and Gang Lin, ed. Woodrow Wilson International Center for Scholars, July 2005.

"Reforma curților comerciale în România" ["The reform of the commercial courts in Romania"] in Alina Mungiu-Pippidi & Sorin Ioniță eds. *Politici Publice, Teorie și practică*, Editura Polirom, Bucharest, 2002

"Dispute Resolution in Russia: A Regional Perspective" in <u>Unleashing Russia's Business</u> <u>Potential: Lessons from the Regions for Building Market Institutions</u> Harry G. Broadman, ed. World Bank Discussion Paper no. 434, Washington, D. C. 2002. (with Kathryn Hendley)

"The Determinants of Enterprise Restructuring in Transition: An Assessment of the Evidence." (with Simeon Djankov) World Bank Discussion Paper prepared for the World Bank/IMF Annual Meetings session on Enterprise Reform in Transition, Prague, September 23rd, 2000.

"Comment on 'Institutions and Economic Organization: The Governance Perspective' by Williamson," in *Proceedings of the World Bank Conference on Development Economics*, 1994, a special issue of the *World Bank Economic Review*, March 1995.

"Comment on Simon Johnson and Oleg Ustenko, 'Corporate Control of Enterprises Before Privatization: The Effects of Spontaneous Privatization.' " in Horst Siebert ed. *Overcoming the Transformation Crisis: Lessons from Eastern Europe for the Successor States of the Soviet Union*, 114-117, Tübingen: J. C. B. Mohr, 1993.

"Does Mongolia Need a Law on Pricing? An Evolutionary Approach to Regulatory Change?" (with Karen Dunn and Georges Korsun) in *Mongolia's Transition to a Market Economy*, Institute of Administration and Management Development, Ulaanbaatar, October, 1992.

"Перспектива эволюционных реформ в экономике Восточно-Европейских стран," (An Evolutionary Perspective of Reform of Eastern European Economies) *МАТЕРИАЛЬНО-ТЕХНИЧЕСКОЕ СНАБЖЕНИЕ*, 3, 54-65, Moscow, May, 1991.

"Big Bang Versus Evolution: Eastern European Economic Reforms in the Light of Recent Economic History" *PlanEcon Report*, VI(26), June 29, 1990. (A Revised Version of a Report Presented to the Panel of Economic Advisors of the Congressional Budget Office, June 1990.) Reprinted as "Шоковая терапия или эволюция: Экономические реформы в Восточной Европе в свете новейшей экономической теории" in *Pынок*, 9(16), Moscow, May, 1991.

"Introduction" to *Iterative Aggregation Techniques in Soviet National Economic Planning* by Lev Dudkin (Delphic Associates, 1987).

"A Framework for the Analysis of Bilateral Trade and Countertrade: The Case of the CMEA Countries." CPD Discussion Paper 1986-16, World Bank, March 1986

"Hungary's Hidden Economic Handicaps" Wall Street Journal, October 16, 1984.

Book Reviews for: Journal of Comparative Economics, Kyklos, Southern Economic Journal, American Political Science Review, Comparative Economic Studies, Journal of Economic Literature.

Teaching

Current:

- Thinking Like an Economist (introductory undergraduate I-series course)
- Comparative Institutional Economics (upper-level undergraduate)

Past:

- Honors Seminar on Post-Socialist Reforms
- Introductory Microeconomics
- Intermediate Microeconomics
- International Economics*
- Comparative Economic Systems*
- Economics of National Planning*
- Analytical Techniques for Economists (Graduate)
- Microeconomic Theory I (Graduate)
- Microeconomic Theory II (Graduate)
- Comparative Economic Systems and Planning I* (Graduate)
- Comparative Economic Systems and Planning II* (Graduate)
- Comparative Economic Systems and Economies in Transition* (Graduate)
- Comparative Institutional Economics I (Graduate)*
- Comparative Institutional Economics II (Graduate)*

^{*}Economics Department Teaching Award received for course.